

COLLETT &  
ASSOCIATES

## GAINING PERSPECTIVE

Located in Charlotte, North Carolina, Collett & Associates is a full-service commercial real estate firm. We started our business in 1987 with just five people. More than two decades later, our commercial real estate services have greatly expanded. Today, we stand proud of the many long-lasting relationships we continue to maintain.

At Collett & Associates, we believe that the way we conduct business not only affects the deal in hand, but every future deal as well. Equally, our partnerships with owners, tenants, contractors and brokers have to be mutually beneficial.

Over the years, this perspective has earned us a reputation for being honest and delivering tangible results. It's this approach that continues to build both our business and our clients' business – the true measurement of success.

{ CLIENTS APPRECIATE  
OUR WORKING STYLE,

ESPECIALLY WHEN THEY  
SEE THE RESULTS }



## A UNIQUE UNDERSTANDING OF RETAIL

Collett & Associates specializes in retail projects throughout the country, with projects ranging from small shopping centers to regional power centers.

Our services include development, leasing, property management, strategic asset management, investment sales and brokerage. We own and manage properties within 12 states and maintain strong relationships with tenants like SuperTarget, The Home Depot, PetSmart, Harris Teeter and Belk, just to name a few.

In fact, we have developed retail projects totaling more than fourteen million square feet. Collett & Associates currently manages a retail portfolio in excess of nine million square feet. This long-term success is a direct result of our 'get down to business' approach.





## DEVELOPMENT

Whether working with Fortune 500 companies or small businesses, Collett & Associates is extremely responsive. With an emphasis on retail and commercial development, we are particularly skilled in researching locations, choosing a site, and strategically directing land assemblage. We are equally proactive and aggressive in all levels of project management in order to maximize our clients' financial returns. Collett & Associates can also negotiate for our clients during the development process and oversee any zoning approvals. We have several team members who specialize in government regulations and can help you navigate the layers of approval. Whatever the challenge, we can provide greater perspective.



{ IT'S NOT JUST ABOUT  
WHAT WE DO,

IT'S ABOUT  
HOW WE DO IT }



# MANAGEMENT

Collett & Associates has the expertise to oversee day-to-day property management while maximizing the efficiency of operations. Owners and tenants can count on our accessibility, responsiveness, prompt personal service and ongoing attention to detail. We also act as a trusted consultant by helping owners develop long-term investment strategies for their business parks, retail or mixed-use centers. We assist you in determining the return on investment for updating or expanding a property or other actions that will improve value. Also as a part of our core services, Collett & Associates has long-term experience counseling and implementing strategies for distressed properties. We are your partner every step of the way.



{ THE WAY WE SEE IT,

IF WE HAVEN'T ADDED VALUE,  
WE HAVEN'T REALLY DONE OUR JOB }



## BROKERAGE/LEASING

Collett & Associate's brokerage team serves clients by providing market analysis, tenant representation, property listing and marketing services. We approach every situation with an open mind. Our brokers will find strategies and solutions that truly fit the individual needs of your property – from the lease-up of a vacant space to identifying creative ways to maintain and add value to an asset.

Each of our associates works in two ways: as a commercial leasing specialist within a specific category, and as a team member whose crossover skills bring strength to every project. All are proficient at maintaining high occupancy rates by retaining existing tenants and quickly filling vacancies.



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